

Message Text

UNCLASSIFIED

PAGE 01 TEHRAN 01127 010740Z
ACTION NEA-10

INFO OCT-01 EB-08 ISO-00 /019 W
-----112212 011230Z /10
R 010626Z FEB 78
FM AMEMBASSY TEHRAN
TO USDOC WASHDC
INFO SECSTATE WASHDC 6704

UNCLAS TEHRAN 01127

E.O. 11652: N/A
TAGS: BBSR IR
SUBJ: ADS REQUEST: PIERCE & STEVENS CHEMICAL CORP., N.Y.

REF: 76 STATE A-5078

CATALOGS HAVE BEEN SENT TO FOLLOWING FIRMS WHO EXPRESSED
INTEREST IN PIERCE & STEVENS PRODUCTS:

1. IRAN GITI COMPANY LTD.

395, PASTEUR SQ.

SEMETRI AVENUE

TEHRAN

CONTACT: MR. M.H. SEPEHR-MANAGING DIRECTOR

PHONE: 927454-928687

CABLE: IRANGITI

COMMENT: FIRM WAS ESTABLISHED IN 1953 TO IMPORT, WHOLE-
SALE AND RETAIL LIGHT TOOLS AND INDUSTRIAL ADHESIVES.

MAJOR SUPPLIERS ARE SWISS AND GERMAN COMPANIES. IG HAS
DONE BUSINESS WITH AMERICAN FIRMS IN THE PAST WHEN PRICE
DEFERENTIALS MADE EUROPEAN PRODUCTS MORE COMPETITIVE.

MR. SEPHEHR FEELS DEVALUATION OF DOLLAR HAS MADE AMERICAN
PRODUCTS MORE COMPETITIVE AND WOULD LIKE FURTHER
CONTACT WITH PIERCE AND STEVENS.

2. REZAEI GHAND FOROUSH, JAVAD

LALEH ZAR NOW, YASAMIN ALLEY

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FOROUSHGAH ORANOUS
TEHRAN

CONTACT: MR. REZAEI STARTED THE BUSINESS 35 YEARS
AGO. HE IMPORTS ADHESIVES, ADHESIVE TAPES AND
WEAVING THREADS. MR. REZAEI IS GOING TO UNITED STATES
WITHIN NEXT TWO MONTHS TO STUDY THE POSSIBILITIES OF
IMPORTING FROM THE STATES. IN PAST WEST GERMAN

COMPANIES HAVE BEEN HIS MAJOR SUPPLIERS.

3. HERCULES CHEMICAL COMPANY

10, ELIZABETH BLVD.

TEHRAN

CONTACT: MR. IRAJ AFARI

CABLE: SHERKAT HERCULES, TEHRAN

COMMENT: FIRM WAS ESTABLISHED IN 1972, TO IMPORT
AND MANUFACTURE PAINTS, VARNISHES ADHESIVES
AND CHEMICALS. SUBJECT HAS A REGISTERED CAPITAL OF
RS 4.9 MILLION AND ENJOYS GOOD BUSINESS REPUTATION.
SULLIVAN

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 01 feb 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978TEHRAN01127
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780048-0087
Format: TEL
From: TEHRAN
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t197802104/aaaadjyv.tel
Line Count: 74
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 13816dcd-c288-dd11-92da-001cc4696bcc
Office: ACTION NEA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 76 STATE A-5078
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
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Review Event:
Review Exemptions: n/a
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Review Release Date: n/a
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SAS ID: 3437715
Secure: OPEN
Status: NATIVE
Subject: ADS REQUEST: PIERCE & STEVENS CHEMICAL CORP., N.Y.
TAGS: BBSR, IR
To: COM
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/13816dcd-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
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